

New Franklin PTO, Inc.
P&L (Budget vs Actuals)
As of Oct 2017

	Actuals			Approved Total Budget
	Oct 2017 Actuals	YTD 2017 Actuals	Favorable / (Unfavorable)	
Income				
Donations				
Corporate Sponsorships	0.00	200.00	(1,800.00)	2,000.00
Amazon Smiles Revenue	0.00	24.58	24.58	0.00
Hannaford Helps, Reusable Bag Program	0.00	0.00	0.00	0.00
Newburyport Bank Scholarship	0.00	0.00	0.00	0.00
Total Donations from Companies	0.00	224.58	(1,775.42)	2,000.00
Other Donations				
Donations from staff Luncheon	0.00	0.00	0.00	0.00
Total Other Donations	0.00	0.00	0.00	0.00
Parent Donations	1,115.00	1,115.00	(1,385.00)	2,500.00
Paypal Fees Parent Donations	(6.69)	(6.69)	(6.69)	0.00
Total Parent Donations	1,108.31	1,108.31	(1,391.69)	2,500.00
Total Donations	1,108.31	1,332.89	(3,167.11)	4,500.00
Fundraising Revenue				
Cash Raffle	0.00	0.00	(200.00)	200.00
Coffee				
Coffee- Expenses	0.00	0.00	0.00	0.00
Coffee- Revenue	0.00	0.00	0.00	0.00
Total Coffee	0.00	0.00	0.00	0.00
Directory				
Directory Expense	0.00	0.00	0.00	
Directory Revenue	460.00	790.00	790.00	
Total Directory	460.00	790.00	(960.00)	1,750.00
Election Day Bake Sale				
Election Day Bake Sale Revenue	0.00	0.00	(250.00)	250.00
Total Election Day Bake Sale	0.00	0.00	(250.00)	250.00
Fairy House Tour				
Fairy House Revenue	50.00	50.00	(1,450.00)	1,500.00
Total Fairy House Tour	50.00	50.00	(1,450.00)	1,500.00
Close Buy & Genevieves				
Close Buy & Genevieves Revenue	1,930.00	1,930.00	430.00	1,500.00
Total Close Buy & Genevieves	1,930.00	1,930.00	430.00	1,500.00
Halloween Party				
Halloween Party Revenue	0.00	0.00	(500.00)	500.00
Total Halloween Party	0.00	0.00	(500.00)	500.00

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Holiday Concert Raffle				
Holiday Concert Raffle Revenue	0.00	0.00	(2,500.00)	2,500.00
Holiday Concert Raffle Expense	(45.35)	(45.35)	(45.35)	0.00
Total Holiday Concert Raffle	(45.35)	(45.35)	(2,545.35)	2,500.00
Ice Cream Social				
Ice Cream Social Expenses	0.00	0.00	0.00	
Ice Cream Social Revenue	0.00	0.00	(550.00)	550.00
Total Ice Cream Social	0.00	0.00	(550.00)	550.00
Lawn Fete				
Lawn Fete Expenses	0.00	0.00	0.00	
Lawn Fete Revenue				
Lawn Fete Donations	0.00	0.00	0.00	
Lawn Fete Basket Raffle	0.00	0.00	0.00	
Lawn Fete Entrance and Raffle	0.00	0.00	0.00	
Lawn Fete Food Income	0.00	0.00	0.00	
Lawn Fete Silent Auction	0.00	0.00	0.00	
Total Lawn Fete Revenue	0.00	0.00	(5,500.00)	5,500.00
Total Lawn Fete	0.00	0.00	(5,500.00)	5,500.00
Dinners Out Income		0.00		
Restaurants TBD	0.00	0.00	(650.00)	650.00
Margaritas	0.00	0.00	(350.00)	350.00
Total Margaritas Income	0.00	0.00	(1,000.00)	1,000.00
Movie Night				
Movie Night - Revenue	137.75	137.75	137.75	
Movie Night-Expense	0.00	0.00	0.00	
Total Movie Night	137.75	137.75	(112.25)	250.00
NFS Promotional Item		0.00		
NFS Promotional Items- Expense	0.00	0.00	0.00	
NFS Promotional Items- Revenue	0.00	551.00	551.00	
Total NFS Promotional Item	0.00	551.00	551.00	0.00
Original Artwork				
Original ArtWork - Revenue	0.00	0.00	0.00	
Original Art Work - Expense	0.00	0.00	(500.00)	500.00
Total Original ArtWork	0.00	0.00	(500.00)	500.00
Other Fundraising Activities		0.00		
The Wizards	0.00	0.00	0.00	0.00

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Total Other Fundraising Activities	0.00	0.00	0.00	0.00
Seacoast Half Marathon Water Stop		0.00		
Seacoast Half Marathon Water Stop Revenue	0.00	0.00	(450.00)	450.00
Total Seacoast Half Marathon Water Stop	0.00	0.00	(450.00)	450.00
		0.00		
Shanty Fundraiser	250.00	250.00	250.00	0.00
Spaghetti Dinner				
Pasta Dinner, PAYPAL Expense	0.00	0.00	0.00	
Pasta Dinner Expense	0.00	0.00	0.00	
Pasta Dinner Income	0.00	0.00	0.00	
Total Spaghetti Dinner	0.00	0.00	(1,100.00)	1,100.00
Talent show		0.00		
Talent Show Revenue	0.00	0.00	(400.00)	400.00
Total Talent show	0.00	0.00	(400.00)	400.00
Valentine Kisses		0.00		
Valentine Kisses Revenue	0.00	0.00	(350.00)	350.00
Total Valentine Kisses	0.00	0.00	(350.00)	350.00
Wallis Sands Water Stop		0.00		
Wallis Sands Water Stop- Revenue	0.00	0.00	(300.00)	300.00
Total Wallis Sands Water Stop	0.00	0.00	(300.00)	300.00
Yankee Candle		0.00		
Yankee Candle Expense	0.00	0.00	0.00	
Yankee Candle Revenue	0.00	0.00	(500.00)	500.00
Total Yankee Candle	0.00	0.00	(500.00)	500.00
Total Fundraising Revenue	2,782.40	3,663.40	(15,436.60)	19,100.00
Total Income	3,890.71	4,996.29	(18,603.71)	23,600.00
Gross Profit	3,890.71	4,996.29	(18,603.71)	23,600.00
Expenses				
Awards and Appreciation Expense				
Back to School Celebration	0.00	0.00	25.00	25.00
Grade 4 & 5 Awards	0.00	0.00	200.00	200.00
New Parent's Party	116.28	116.28	8.72	125.00
PTO Appreciation	0.00	0.00	50.00	50.00
Staff Appreciation	0.00	0.00	500.00	500.00
Student Celebrations	0.00	0.00	400.00	400.00

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Total Awards and Appreciation Expense	116.28	116.28	1,183.72	1,300.00
Office/General Administrative Expenses				
Babysitter Expense	20.00	40.00	210.00	250.00
Charitable Contributions	0.00	0.00	200.00	200.00
College Scholarship	0.00	0.00	500.00	500.00
Contingency	0.00	0.00	150.00	150.00
Custodial Gifts	0.00	0.00	200.00	200.00
Garden Expenses	0.00	0.00	500.00	500.00
Insurance	0.00	0.00	850.00	850.00
Newsletter Expenses	0.00	0.00	100.00	100.00
Nurse Barbara Supplies	0.00	0.00	150.00	150.00
Office Expenses	0.00	0.00	100.00	100.00
Uniforms	0.00	0.00	150.00	150.00
Quickbook Annual Fee	160.00	160.00	(10.00)	150.00
Website Fees (for 5 years until 4/4/2022)	0.00	0.00	0.00	0.00
Total Office/General Administrative Expenses	180.00	200.00	3,100.00	3,300.00
Program Expense				
Enrichment Costs				
Artist in Residence & Activities	0.00	0.00	2,000.00	2,000.00
BrainPop Subscription	0.00	0.00	2,000.00	2,000.00
Planetarium	0.00	0.00	0.00	0.00
Total Enrichment Costs	0.00	0.00	4,000.00	4,000.00
Enviromental School 2016-2017 (5th Grade)	0.00	0.00	3,000.00	3,000.00
Healthy Try It and Try It day	54.00	54.00	846.00	900.00
Library Books	0.00	0.00	500.00	500.00
Parent Enrichment	0.00	0.00	300.00	300.00
Programs - Field Trips	0.00	0.00	11,750.00	11,750.00 [1]
Teacher Grants	0.00	0.00	2,000.00	2,000.00
Total Program Expense	54.00	54.00	22,396.00	22,450.00
Taxes & Licenses	0.00	0.00	75.00	75.00
Total Expenses	350.28	370.28	26,754.72	27,125.00
Net Operating Income	3,540.43	4,626.01	8,151.01	(3,525.00)

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BUDGET SURPLUS	October Actuals	YTD 2017 Actuals	Favorable / (Unfavorable)	Approved Total Budget Surplus
You've Got Mail	0.00	1,750.00	(458.96)	\$ 4,000.00
New iPads and Accesories	0.00	6,807.75	192.25	\$ 7,000.00
Classroom Furniture	0.00	4,004.99	(4.99)	\$ 4,000.00
Gifts Cards to Teachers	0.00	2,900.00	(100.00)	\$ 2,800.00
Portable Sound System	0.00	0.00	1,000.00	\$ 1,000.00
TOTAL	\$ -	\$ 15,462.74	\$ 628.30	\$ 18,800.00

Surplus Funds
Remaining \$ 628.30

[1] Microsoft Office User:

Added \$750 for Children's Museum transport expenses per Joanne 8/10 email.